

Christopher Kusek

Chief Technology Officer

Technology Evangelist

Author and Speaker

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vEXPERT



EXECUTIVE SUMMARY

During the past 20 years my focus has been on creating innovative business solutions leveraging my industry experience in the fields of cloud, virtualization and IT transformation. Strong leadership, mentoring and communication abilities enable me to build and lead dynamic teams. I have a consistent results-oriented record of exceeding standards and expectations. My abilities, magnified by my enthusiasm and ability to demonstrate and inspire vision, empower me to grow business while leading from the front.

PROFESSIONAL EXPERIENCE

[Xiologix, LLC](#) | Nov 2014 – Present

Chief Technology Officer, Executive Vice President of Engineering

Chief Technology Officer supporting architecture, design and managing engineers working with customers throughout the United States and Pacific North West.

[Operation Enduring Freedom](#) | Feb 2013 – Nov 2014

Senior Technical Director, Datacenter, Storage and Virtualization

Technical Director supporting operation and management at over 100 virtual datacenters supporting United States and coalition forces in Afghanistan

Roles and Responsibilities

- Afghanistan Senior Technical Director responsible for operations, management, engineering, implementation and support of the US operation forces in CJOA-A mission command
- Provide leadership and direction for team of 100+ engineers and architects geographically distributed across 30 forward operating bases
- Subject Matter Expert for virtualization, storage, datacenter and networking; lead coordinating efforts for the Dec 2014 US troop draw down and architect of the sustaining architecture for post 2014 mission
- Direct oversight and operations of enterprise infrastructure supporting over 100,000 users while defining policy, procedure and operational requirements to sustain the enduring resolute support mission
- Maintained 100% operational up time in excess of 600 days in warzone

[EMC](#) | September 2009–December 2012

Global Lead Cloud and Virtualization

EMC Global Leader managing team of consultants responsible for datacenter installations, migrations, engineering and virtualization implementations

Roles and Responsibilities

- Global leader covering leadership for cloud and virtualization with a focus on VMware, cloud solutions, practice development and strategy, managing a team of 250+ consultants
- Americas leader responsible for Go to Market, marketing, growth, headcount, pre-sales technical, sales, capacity planning, and utilization driving >\$50M sales in cloud, virtualization and IT transformation with year over year growth of >25% per quarter
- Executive sponsor and leader in built from ground up IT as a Service / IaaS / cloud suite of services
- Executive trusted advisor leveraged to lead customer engagement helping close opportunities in pre-sales and ensure quality delivery and continued relationships in post-sales

CORE COMPETENCIES

- Management and Leadership
- Enterprise Systems Architecture
- Large Scale Technology Deployments
- Datacenter Project Management
- Datacenter Virtualization Technology
- Windows System Design and Management
- Infrastructure as a Service Solutions

TECHNOLOGY FOCUS

- Delivery of Mission Critical Services
- Management of Enterprise Services
- Platform Management Support
- Datacenter Operations
- Cloud Services

ADDITIONAL SKILLS

- Program and Project Management
- Leadership and Direction of Staff
- Vendor Management and Negotiations
- Compliance and Documentation

PUBLICATIONS

- [VMware vSphere 5 Administration Instant Reference](#) ISBN: 1118024435
- [VMware vSphere 5 Losungen Fur Administratoren](#) ISBN: 3527760202
- [Administrirovanie VMware vSphere 5 Dlya professionalov](#) ISBN: 5459015669
- [VMware vSphere 5 Performance](#) ISBN: 1118008197
- [vSphere Design Best Practices](#) ISBN: 1782176268
- [Ten Ways to Reduce Cost While Modernizing your IT](#) [EMC Whitepaper]
- [Infrastructure as a Service: Best Practice Strategies to Accelerate Business Results](#) [EMC Whitepaper]
- [VMware FedRAMP Architecture Design Guide](#) [VMware Whitepaper]
- [VMware VCE FedRAMP Product Applicability Guide Addendum](#) [VMware Whitepaper]

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NetApp | July 2007–September 2009**Technology Evangelist, Principal Consultant**

Pre-sales and post-sales hybrid consultant responsible for storage, virtualization, Microsoft consulting practice and NetApp security solutions

Roles and Responsibilities

- Veteran consultant providing solutions to increase business agility
- Team specialist with focus on Microsoft and security solutions
- Advocate and evangelist focused on relationships and partners
- Leveraged social media increasing awareness resulting in >\$10M sales

Peters & Associates | September 1996– June 2007**Principal Architect – Solutions Specialist**

Team leader responsible for high level architecture design, review and delivery of complex solutions, staff mentoring, and trouble shooting guidance

Roles and Responsibilities

- Responsible for high level architecture design, including complex solutions and problem solving
- Assessment of new technologies for testing, review, process and adoption; training and evangelism
- Built wireless and security practice business from the ground-up increasing opportunity in accounts
- Managed project and customer engagements as a trusted advisor in a pre/post sales role
- Staff mentor and team leader driving development of 50+ associates
- Established best practices, methodologies and procedures for all technologies and businesses
- Microsoft design, implementation, migration and support across the breadth of products available with a focus on Windows, Exchange, security and infrastructure solutions
- Consistent positive results in high-stress disaster and critical situations

AWARDS

Cisco Champion 2016
 VMware vExpert 2015
 EMC Elect 2015 (MVP)
 EMC Proven Knowledge Sharing Competition Finalist
 VMware vExpert 2015
 EMC Elect 2015 (MVP)
 Brocade Distinguished Architect (BDA)
 VMware vExpert 2014
 EMC Elect 2014 (MVP)
 VMware vExpert 2013
 EMC Elect 2013 (MVP)
 Top 100 Technology Blogs to follow in 2013
 vDestination.com: Top 10 Who's Who at VMworld
 SAP Blog: Top 50 #CloudComputing Twitter Influencers
 VMware vExpert 2012
 SAP CIO: Thought Leaders to Follow
 VMware vExpert 2011
 VIP Winner: EMC Americas Sales Engineer White boarding Contest
 VMware vExpert 2010
 Official EMC Blogger
 EMC Sales Engineer – Recognition of Record Industry Certifications
 EMC Sales Engineer – Recognition of Over \$1M Services Sold
 EMC Top Sales Engineer Award
 NetApp Team Leadership Award
 VMware vExpert 2009
 NetApp SAN Champion Award
 Toastmasters Presidents Distinguished Club award 2007-2008 fiscal year
 Toastmasters Division Winner in Table Topics Competition

PUBLIC SPEAKING

- Identifying and Improving Confidence in your Security Posture
- Ten Ways to Reduce Cost while Modernizing your IT
- Is your IT Department Practicing Security Theater?
- Afghanistan deep dive infrastructure briefing (XVIII Airborne Corps)
- vBrownBag Communities Podcast Session
- VMware Communities Podcast
- VMTechPro – Best Practices for Mission Critical Applications
- Post VMworld Recap – Theatre Series
- Journey to the Cloud and Virtualization – Workshop Series
- Overview of Cloud Computing and Virtualization – Boot Camp Series
- Cloud Computing Strategy Workshops (Latin America, Sao Paulo, Rio)
- TEC 2011/2012 – Best Practices for Virtualizing Mission Critical Applications
- TEC 2012 – Storage, Backup, and Recovery Considerations in Hyper-V
- Leveraging the Power of the IT Community (video)
- Industry Analyst and Reporter TechEd
- Microsoft Application Virtualization: Explained (video)
- Introduction to Virtualization (video)
- TechEd 2009 NA – Are you Certifiable
- MSL Career Express – (30 City Tour) - Certification Tips and Tricks
- Backup and Recovery in Virtualization
- Social Networking – Changing the face of Professional Communication
- Networking and Professional Growth in Information Technology

CERTIFICATIONS

- VMware vExpert 2009 – 2016
- VMware VCP-DCV 5.0, 5.1, 5.5
- VMware VCP-NV 5.5
- Brocade Distinguished Architect (BDA)
- EMC Elect 2013, 2014, 2015, 2016
- EMC Proven Expert (EMCTA)
- EMC Certified Cloud Architect (EMCCA)
- CCNP Data Center
- CCNA (R&S, Security and Data Center)
- Cisco Champion 2016
- Microsoft Certified Trainer (MCT)
- Microsoft Certified (MCSE, MCTS, MCITP)
- NetApp Certified (NCIE, NCSA, NACE)

CLEARANCE & VISAS

- Active Top Secret Clearance (TS)
- Brazil Business Visa - Through Apr 2022
- India Business Visa - Through Aug 2016