Christopher Kusek

christopher.kusek@pkguild.com

Executive Summary

During the past 20 years my focus has been on creating innovative business solutions through in-depth understanding and research. My international industry leadership and personal brand has brought together a worldwide community and network of the top experts and professionals in the fields of Cloud, Virtualization and IT Transformation. The breadth of my experience has included creating processes that utilized analytical and adaptable methods which I employed to bring success in complex situations. My positive nature and passion for my work has resulted in high levels of success across all boundaries of business requirements. Strong leadership, mentoring and communication abilities enable me to build and lead dynamic teams. Results oriented project management and managing customer engagements has ensured consistent and repeatable successes while acting as an advisor in the best interests of business and the relationship. My abilities, magnified by my enthusiasm, empower me to continually exceed expectations and foster growth.

Experience

Operation Enduring Freedom (OEF)   Bagram, Afghanistan
CJOA-Afghanistan Virtualization Lead   2/2013 – Present

- Afghanistan Theater Lead responsible for Operations, Management, Engineering, Implementation and Support of the US Operational Forces in CJOA-A mission command

- Provide leadership and direction for team of engineers and architects geographically distributed across over 30 Forward Operating Bases throughout Afghanistan

- Subject Matter Expert for Virtualization, Storage and Networking, lead coordinating efforts for the Dec 2014 US Troop draw down and architect of the sustaining architecture for post 2014 mission

- Direct oversight and operations of enterprise virtualization supporting over 100,000 users

- Define policy, procedure and operational requirements to sustain OEF mission

EMC   Lisle, IL
Global Lead Cloud & Virtualization   9/2009 – 12/2012

- Global Leader covering leadership for Cloud and Virtualization with a focus on VMware & Cloud

- Global Leader for practice development and strategy for team of 250+ consultants

- Americas Leader Responsible for Go to Market, Marketing, Growth, Headcount, Pre-Sales Technical, Sales, Capacity Planning, and Utilization, driving >$50M sales in Cloud, Virtualization and IT Transformation

- Drove Year over Year growth of ~>25% per quarter

- Executive sponsor and leader in from ground up an IT as a Service / IaaS / Cloud Suite of Services

- Subject Matter Expert of Cloud Advisory Service and VCE Vblock Infrastructure Packages and enablement services

- Executive Trusted Advisor leveraged to lead customer engagement helping close opportunities in Pre-sales and ensure quality delivery and continued relationships in post-sales

NetApp   Schaumburg, IL
Technology Evangelist, Principal Consultant   7/2007 – 9/2009

- Veteran consultant providing complete solutions to increase business agility

- Utilize social media tools (twitter, blogs) increasing awareness with a direct impact on $10M+ sales

- Customer advocate and evangelist focused on delivering value through relationships and education

- Team specialist with a focus on Microsoft technologies and Security solutions

Peters & Associates   Oakbrook, IL
Principal Architect – Solutions Specialist   9/1996 – 6/2007

- Responsible for high level architecture design, including complex solutions and problem solving

- Assessment of new technologies for testing, review, process and adoption; training and evangelism

- Built wireless and security practices increasing opportunity in accounts while realizing revenue

- Managed project and customer engagements as a trusted advisor in a pre/post sales role

- Staff mentor driving the development of existing and new associates

- Established best practices, methodologies and procedures for all technologies and businesses

- Microsoft design, implementation, migration and support across the breadth of products available, with focus on Windows, Exchange, security and infrastructure solutions

- Consistent positive results in high-stress disaster or customer critical situations

PKGuild.com   Naperville, IL
Serial Entrepreneur, Technology Evangelist, Analyst, Trainer, Consultant   12/1999 – Present

- Utilize public speaking and 1-on-1 relationships to improve effectiveness and productivity within the IT and business community.

- Marketed and provided services, business and technical guidance to local start-ups

- Recruiter and mentor shaping careers through leadership, technical innovation and self-reliance

Communities eXchanging Ideas (CXI Conference Brand)   Naperville, IL
Brand Champion, Event Organizer, Executive Planner, Community Leader   08/2010 –Present

- Leveraging the popular @CXI brand created via Twitter, FB, LI, G+ (other) created the franchise of popular conference events "#CXIevent" with the popular events #CXIParty, #CXIDinner, etc

- Organized the largest party at VMworld 2011 with no major vendor sponsorships ~1200 attendees

- Community Leader arranging introductions, growth, and advancement within the tech community

Previous professional experience available upon request   12/1991 – 9/1996

Publications

- [VMware vSphere 5 Administration Instant Reference](#) (ISBN: 978-1118024430)

- [VMware vSphere 5 Performance: Solving CPU, Memory, Storage, And Networking Issues](#)
    - (ISBN: 978-1118008195)

- IT as a Service / EMC IaaS Best Practices Whitepaper

Clearance and International Business Visas

- Top Secret (TS) Security Clearance - Eligible as of Oct 2012

- Brazil – Business Visa (Multiple Entry) – Valid through April 2022

- India – Business Visa (Multiple Entry) – Valid through August 2016

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Certifications

As an industry subject matter expert providing business and technical depth, I'm able to provide leadership and guidance across a wide spectrum. A sample of notable certifications includes:

- Security
    - ISC2 – Certified Information Systems Security Professional (CISSP) #31026
    - NSA – National Security Agency's INFOSEC Assessment Methodology (NSA IAM)
    - Symantec – Symantec Certified Technology Architect (SCTA)

- VMware
    - VMware vExpert (2009-2013)
    - VMware VCP

- Cisco
    - CCIE Data Center (Written – Lab when I return from Afghanistan)

- EMC
    - Courseware and Exam development for EMC Cloud Expert Certification
    - EMC Proven Certified Cloud Architect (EMCCA)
    - EMC Proven Expert (EMCTA)
    - EMC Proven Associate (EMCPA)

- Microsoft
    - Microsoft Certified Trainer (MCT)
    - MCSE/MCTS/MCITP (4.0 – 2008)
    - Exchange (Exchange 5.0 – 2007)
    - SQL (7.0 – 2005)
    - Microsoft Hyper-V
    - All other Microsoft Certifications available via transcript upon request

- NetApp
    - NCIE*
    - NCSA*
    - NACE*
    - SVAP (Server Virtualized Accredited Professional)

- Misc Certifications
    - Citrix XenServer CCA
    - ITIL-F – Information Technology Infrastructure Library Foundations
    - ITSM-F – Information Technology Service Management Foundations
    - Black Belt Six Sigma – EMC Internal Course

- Toastmasters International
    - Advanced Communicator Silver (ACS)
    - Advanced Communicator Bronze (ACB), Advanced Leader Bronze (ALB)
    - Competent Communicator (CC)
    - Competent Leader (CL)

    Other certifications available upon request

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Public Speaking and Presentations

Experienced and award winning public speaker regularly presenting in professional and public environments.   Notable presentations include:

Conferences, Community, Other

- *VMware Communities Podcast (Frequent Contributor)* — May 2013
- *Security is an afterthought, and so are you – Taking control of your career* — Feb 2013
- *VMTechPro Virtualization Strategies – Best Practices for Mission Critical Applications* — Nov 2012
- *Post VMworld 2012 Recap – Theatre Series* — Sep 2012
- *In-depth training on the Journey to the Cloud and Virtualization – Workshop Series* — Jun 2012
- *Overview of Cloud Computing and Virtualization – Boot Camp Series* — May 2012
- *Cloud Computing Strategy Workshops (Latin America, Sao Paulo, Rio)* — May 2012
- *TEC 2012 – Best Practices for Virtualizing Mission Critical Applications* — Apr 2012
- *TEC 2012 – Storage, Backup, and Recovery Considerations in Hyper-V* — Apr 2012
- *TEC 2011 – Best Practices for Virtualizing Mission Critical Applications* — Apr 2011
- *Leading with the Unified VNX (video)* — Mar 2011
- *Leveraging the Power of the IT Community (video)* — Jun 2010
- *Industry Analyst and Reporter TechEd 2010* — Jun 2010
- *Microsoft Application Virtualization: Explained (video)* — Jun 2010
- *Introduction to Virtualization (video)* — Jun 2010
- *TechEd 2009 NA – Are you Certifiable* — May 2009
- *MSL Career Express – RRCC, CO, JCCC, KCK - Certification Tips and Tricks* — May 2009
- *Chicago Virtualization Meet Up – Backup and Recovery in Virtualization* — Mar 2009
- *Social Networking – Changing the face of Professional Communication* — Mar 2009
- *Toastmasters Intl D30 Fall Conference – Thinking on your feet   (Standing room only)* — Oct 2008
- *ITT Tech Institute – Networking and Professional Growth in Information Technology* — May 2008

Chicago Windows Users Group

- *Certification and remaining relevant in a recession* — Apr 2009
- *Certification Demystified – Techniques to prepare for certification* — Nov 2007
- *Technical Offerings – Training, education and opportunities for personal advancement* — May 07/08
- *DST 2007 – A Daylight Saving Time 2007 Primer* — Feb 2007
- *Live Communication Server and other Instant Messaging solutions* — Aug 2005
- *Security Exposed – Surviving the Port Audit* — Dec 2003
- *Hot Server Topics – Security, Migration and New 2003 Features* — June 2003

   Other presentations and public appearances available upon request

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Professional Affiliations

EMC Elect MVP Program
VMware vExpert and CTO Community
Official EMC Industry and Community Blogger
Co-Chair for Chicago Windows Users Group since 2007 (Founder since 2002)
Contributing Member of Microsoft Learning Community, and Official Microsoft Learning Blogger
Organizing member of Cloud Camp Chicago 2010, 2011, 2012
Member of Project Management Institute
Member of Windy City Professional Speakers
Elected President of Woodridge Toastmasters #983 (2007-2008)

Awards

VMware vExpert	May 2013
EMC Elect 2013 (MVP)	Jan 2013
Top 100 Technology Blogs to follow in 2013	Jan 2013
vDestination.com: Top 10 Who's Who at VMworld	Aug 2012
SAP Blog: Top 50 #CloudComputing Twitter Influencers	May 2012
VMware vExpert	Jun 2012
Largest, Most attended, and memorable VMworld Party #CXIParty	Aug 2011
SAP CIO: Thought Leaders to Follow	Aug 2011
VMware vExpert	Jun 2011
VIP Winner: Americas TC White boarding Contest	May 2011
VMware vExpert	Jun 2010
Official EMC Blogger	Feb 2010
EMC TC – Recognition of Record Industry Certifications	Feb 2010
EMC TC – Recognition of Over $1M Services Sold	Feb 2010
Top Sales Engineer Award	Mar 2010
Team Leadership Award	Dec 2009
VMware vExpert	Jul 2009
SAN Champion Award	Nov 2008
Team Lead - Solution Design and Delivery Champions Microsoft Applications	Oct 2008
PS SHARE Quest Program – 1st Place Globally	Aug 2008
Toastmasters Presidents Distinguished Club award 2007-2008 fiscal year	Jun 2008
Toastmasters Division Winner in Table Topics Competition	Jun 2008

Recommendations

25+ recommendations available via linked-in or direct contact